

Measure Description	Electric Product Detailed Technical Assumptions										Program Forecast Inputs										Program Forecast Outputs														
	High Efficiency Product Assumptions			Baseline Product Assumptions			Economic Assumptions				Equivalent Output			Economic Assumptions			Technical Assumptions		2017		2018		2019		2017		2018		2019						
Efficient Product Description / Rating	Efficient Product Consumption (watts)	Efficient Hours of Operation (hours)	Baseline Product Description / Rating	Baseline Product Consumption (watts)	Baseline Hours of Operation (hours)	Measure Lifetime (years)	Relative Measure (\$)	Average Baseline Product Cost (\$)	Incremental Cost of Efficient Product (\$)	Assumed Energy Savings (\$/kWh)	Relative Net 0.5% of Incremental Cost (%)	Incremental Cost Payback Period (years)	Incremental Cost Payback Period w/ Federal (years)	Annual Consumption Savings (\$/kW)	Relative Cost of kWh Saved (\$/kWh)	Relative Lifetime Cost of kWh Saved (\$/kWh)	Customer kWh Savings (\$/kW)	Generator Fuel kWh Savings (\$/kW)	Non-Energy O&M Savings (\$)	Energy AEM Savings (\$)	Climate Change Factor (%)	2017 Participants (%)	2017 Units (%)	2018 Participants (%)	2018 Units (%)	2017 Net Gen kW (kW)	2017 Net Gen kWh (kWh)	2017 Budget Budget (\$)	2017 Incremental Costs (\$)	2018 Net Gen kW (kW)	2018 Net Gen kWh (kWh)	2018 Budget Budget (\$)	2018 Incremental Costs (\$)		
Residential Smart Thermostat	Smart Thermostat (Energy Star)	5	5	Smart Thermostat (Energy Star)	2,715	5	10	\$125	\$5	\$120	98%	250.00	121.61	7	\$17,089	\$1,709	2,715	1,800	\$0.00	\$0.00	100%	5,250	5,250	7.91%	7.91%	100%	100%	6,618	40,418	\$958,250	\$1,148,750	5,008	80,007	\$184,375	\$1,659,125
Residential Smart Thermostat	Smart Thermostat (Energy Star)	5	5	Smart Thermostat (Energy Star)	2,715	5	10	\$125	\$5	\$120	98%	250.00	121.61	7	\$17,089	\$1,709	2,715	1,800	\$0.00	\$0.00	100%	5,250	5,250	7.91%	7.91%	100%	100%	6,618	40,418	\$958,250	\$1,148,750	5,008	80,007	\$184,375	\$1,659,125
Residential Smart Thermostat	Smart Thermostat (Energy Star)	5	5	Smart Thermostat (Energy Star)	2,715	5	10	\$125	\$5	\$120	98%	250.00	121.61	7	\$17,089	\$1,709	2,715	1,800	\$0.00	\$0.00	100%	5,250	5,250	7.91%	7.91%	100%	100%	6,618	40,418	\$958,250	\$1,148,750	5,008	80,007	\$184,375	\$1,659,125

Note: Unit discounts have been adjusted to reflect full installation availability for the first 6 months of 2018